

## **GENERAL TERMS AND CONDITIONS OF COMMERCIAL SALE HES-TEC B.V.**

Address:       Bosscheweg 39 A  
                  5151 BA Drunen  
                  The Netherlands

Registered with the Chamber of Commerce, registration number 68683804.

### **1. Offer, confirmation or agreement**

- 1.1 These terms and conditions of commercial sale of HES-tec B.V. (the "Terms and Conditions") apply to and form an integral part of all quotations and offers made by HES-tec B.V. ("HES-tec"), all acceptances, acknowledgements and confirmations by HES-tec of any orders by the buying party ("Buyer") and any agreements ("Agreement(s)") regarding the sale by HES-tec and purchase by Buyer of goods and services ("Products"), also for future business transactions, unless and to the extent HES-tec explicitly agrees to otherwise in writing.
- 1.2 Any terms and conditions set forth in any document or documents issued by Buyer either before or after issuance of any document by HES-tec setting forth or referring to these Terms and Conditions are hereby explicitly rejected and disregarded by HES-tec, and any such terms shall be wholly inapplicable to any sale made by HES-tec to Buyer and shall not be binding in any way on HES-tec.
- 1.3 HES-tec's offers are open for acceptance within the period stated by HES-tec in the offer or, when no period is stated, within thirty (30) days from the date of the offer, but any offer may be withdrawn or revoked by HES-tec at any time prior to the receipt by HES-tec of Buyer's acceptance thereof.

### **2. Pricing**

Prices in any offer, confirmation or Agreement are in Euros, based on Delivered At Terminal ("DAT") (Incoterms latest version) HES-tec's manufacturing facility or other facility designated by HES-tec, unless agreed otherwise in writing between Buyer and HES-tec and shall always be exclusive of turnover tax (in Dutch: BTW).

### **3. Payment**

- 3.1 Unless agreed otherwise between HES-tec and Buyer in writing, HES-tec may invoice Buyer for the price of the Products delivered upon delivery of the Products in accordance with the applicable Incoterm. Net payment is due within thirty (30) days of date of invoice unless agreed otherwise between HES-tec and Buyer in writing. All payments shall be made to the designated HES-tec address. If deliveries are made in instalments, each instalment may be separately invoiced and shall be paid for when due. No discount is allowed for early payment unless agreed to in writing by HES-tec.
- 3.2 All deliveries of Products agreed to by HES-tec shall at all times be subject to credit approval of HES-tec. If, in HES-tec's judgment, Buyer's financial condition at any time does not justify production or delivery of Products on the above payment terms, HES-tec may require full or partial payment in advance or other payment terms as a condition to delivery, and HES-tec may suspend, delay or cancel any credit, delivery or any other performance by HES-tec.
- 3.3 In the event of any default by Buyer in the payment of any fees or charges due, or any other default by Buyer, HES-tec shall have the right to refuse performance and/or delivery of any Products until payments are brought current and HES-tec may suspend, delay or cancel any credit, delivery or any other performance by HES-tec without any liability towards the Buyer. Such right shall be in addition to, and not in lieu of, any other rights and remedies available under the Agreement or at law.

### **4. Delivery and quantities**

- 4.1 Products shall be delivered DAT (Incoterms latest version) as designated by HES-tec, unless otherwise agreed in writing. Delivery dates communicated or acknowledged by HES-tec are

approximate only, and HES-tec shall not be liable for, nor shall HES-tec be in breach of its obligations to Buyer, for any delivery made within a reasonable time before or after the communicated delivery date. HES-tec agrees to use commercially reasonable efforts to meet the delivery dates communicated or acknowledged by it on the condition that Buyer provides all necessary order and delivery information sufficiently prior to such delivery date.

- 4.2 Buyer will give HES-tec written notice of failure to deliver and thirty (30) days within which to cure. If HES-tec does not deliver within such thirty (30) day period, Buyer may cancel the affected and undelivered portions of the Agreement, provided that HES-tec is responsible for the delay. Buyer's claim to damages due to failure to delivery and delay as well as claims for damages in lieu of performance shall be governed by the provisions set out in clause 10 of these Terms and Conditions.
- 4.3 Risk of loss in the Products shall pass to Buyer upon HES-tec's delivery in accordance with the applicable Incoterms.
- 4.4 In the event HES-tec's production is curtailed for any reason, HES-tec shall have the right to allocate its available production and Products, at its sole discretion, among its various customers and as a result may sell and deliver to Buyer fewer Products than specified in the Agreement, as the case may be, without being responsible or liable to Buyer for any damage resulting therefrom. HES-tec will notify Buyer of any such event without delay. Buyer's obligation for payment shall be reduced in accordance with the reduced delivery.

## **5. Force majeure**

HES-tec shall not be liable for any failure or delay in the performance of an Agreement if:

- (i) such failure or delay results from interruptions in the Product manufacturing process; or
- (ii) such failure or delay is caused by Force Majeure as defined below and/or by (case) law.

In case of such a failure as set forth above, the performance of the relevant part(s) of the Agreement will be suspended for the period such failure continues, without HES-tec being responsible or liable to Buyer for any damage resulting therefrom.

The expression "Force Majeure" shall mean and include any circumstances or occurrences beyond HES-tec's reasonable control - whether or not foreseeable at the time of the Agreement - as a result of which HES-tec cannot reasonably be required to execute its obligations including force majeure and/or default by one of HES-tec's suppliers. In the event that the Force Majeure extends for a period of three (3) consecutive months (or in the event that the delay is reasonably expected by HES-tec to extend for a period of three (3) consecutive months), HES-tec shall be entitled to cancel all or any part of the Agreement without any liability towards Buyer.

## **6. Retention of title**

- 6.1 Title in the Products shall pass to Buyer upon payment in full of the purchase price, including any interest and/or expenses in respect thereof and (to the extent permitted by applicable law) payment in full of any other Products Buyer has ordered and/or payment of any claim in connection with or arising out of the Agreement.
- 6.2 Until title in the Products has passed to Buyer, Buyer shall not assimilate, transfer or pledge any of the Products, or grant any right or title in the Products to any third party.
- 6.3 Buyer shall ensure that the Products remain identifiable as Products obtained from HES-tec.
- 6.4 Buyer shall at all times grant HES-tec (or its representative) free access to the location where Buyer has stored the Products.
- 6.5 In the event Buyer does not fulfil its payment obligations towards HES-tec, or gives reason to believe that it will not fulfil any or part of its payment obligations, Buyer is obliged at HES-tec's request to return to HES-tec, at Buyer's cost, the Products in which the title has not yet passed and Buyer agrees to fully cooperate with HES-tec in order to enable HES-tec (or its representative) to collect its Products.

## **7. Rights in software, documentation and intellectual property**

- 7.1 Subject to the provisions set forth herein, the sale by HES-tec of any goods implies the non-exclusive and non-transferable limited license to Buyer under any of HES-tec's and/or its affiliates' intellectual property rights ("HES-tec's IPR") used in the goods to use and resell the goods as sold by HES-tec to Buyer.
- 7.2 To the extent that software and/or documentation is embedded in or delivered with any goods sold by HES-tec to Buyer, the sale of such goods shall not constitute the transfer of ownership rights or title in such software and/or documentation to Buyer, but, subject to the provisions set forth herein, shall only imply a non-exclusive and non-transferable license to Buyer under HES-tec's IPR used in the software to use such software and/or documentation in conjunction with and as embedded in or delivered with the goods as supplied by HES-tec to Buyer.
- 7.3 Notwithstanding anything to the contrary herein, these Terms and Conditions shall not be construed as conferring any right, license or immunity, either directly or by implication, estoppel or otherwise to Buyer or any third party under any HES-tec's IPR or intellectual property rights of any third party other than explicitly granted under these Terms and Conditions.
- 7.4 Buyer shall not: (a) modify, adapt, alter, translate, or create derivative works from any software residing in or provided by HES-tec in conjunction with any goods; (b) assign, sublicense, lease, rent, loan, transfer, disclose, or otherwise make available such software; (c) merge or incorporate such software with or into any other software; or (d) reverse assemble, decompile, disassemble, or otherwise attempt to derive the source code for such software without written authorization from HES-tec except as explicitly allowed under applicable law. Buyer shall reproduce, without any amendments or changes thereto, any proprietary rights legends of HES-tec and/or its affiliates or its third-party suppliers in any software or documentation provided by HES-tec.
- 7.5 If and to the extent copyright in the software is owned by third parties, the license terms of these third parties shall apply instead of the present Terms and Conditions to such third-party software. HES-tec will notify Buyer accordingly and will provide them upon request by Buyer.

## **8. Limited warranty and disclaimer**

- 8.1 HES-tec warrants that under normal use in accordance with the applicable user manual the Products, (excluding any software that is not embedded in or delivered with any goods by HES-tec or software which is subject to copyright owned by a third party) shall, at the time of delivery to Buyer and for a period of twelve (12) months from the date of delivery (or such other period as may be agreed upon in writing by the parties, or as communicated in writing at sale by HES-tec), be free from defects in material or workmanship and shall substantially conform to HES-tec's specifications for such Product, or such other specifications as HES-tec has agreed to in writing, as applicable. Labor costs, (de)mounting and/or (de)installation are excluded from this warranty. HES-tec's sole and exclusive obligation, and Buyer's sole and exclusive right, with respect to claims under this warranty shall be limited, at HES-tec's option, to (1) repair or (2) provide a replacement of the defective or non-conforming Product or (3) to an appropriate credit for the purchase price thereof. HES-tec will have a reasonable time to repair, replace or credit. HES-tec is entitled at its option to replace the defective or non-conforming Product(s) with a product that has minor deviations in design and/or specifications not affecting the functionality of the agreed Product(s). The non-conforming or defective Products shall become HES-tec's property as soon as they have been replaced or credited.
- 8.2 Buyer may ship Products returned under warranty to HES-tec's designated facility only in conformance with HES-tec's then-current return material authorization policy. Where a warranty claim is justified, HES-tec will pay for freight expenses. Buyer shall pay for returned Products that are not found to be defective or non-conforming together with the freight, testing and handling costs associated therewith.
- 8.3 Notwithstanding the foregoing, HES-tec shall have no obligations under warranty if the alleged defect or non-conformance is found to have occurred as a result of environmental or stress testing,

misuse, use other than as set forth in the applicable user manual, neglect, improper installation or accident, or as a result of improper repair, alteration, modification, storage, transportation or improper handling.

- 8.4 Subject to the applicable mandatory law, the express warranty granted above shall extend directly to Buyer only and not to Buyer's customers, agents or representatives and is in lieu of all other warranties, whether express or implied, including without limitation any implied warranties of fitness for a particular purpose, merchantability, or non-infringement of intellectual property rights. All other warranties are hereby specifically disclaimed by HES-tec.
- 8.5 Subject to the exclusions and limitations set forth in clause 10 of these Terms and Conditions, the foregoing states the entire liability of HES-tec and its affiliates in connection with defective or non-conforming Products supplied hereunder.

## **9. Intellectual property rights indemnity**

- 9.1 HES-tec, at its sole expense, shall: (i) defend any legal proceeding brought by a third party against Buyer to the extent that the proceeding includes a claim that any Product as furnished by HES-tec under an Agreement directly infringes the claimant's patent, copyright, trademark, or trade secret at the time of delivery; and (ii) hold Buyer harmless against damages and costs awarded by final judgment in such proceeding to the extent directly and solely attributable to such infringement.
- 9.2 HES-tec shall have no obligation or liability to Buyer under clause 9.1 above:
- (1) if HES-tec is not: (i) promptly notified in writing of any such claim; (ii) given the sole right to control and direct the investigation, preparation, defence and settlement of such claim, including the selection of counsel; and (iii) given full reasonable assistance and cooperation by Buyer in such investigation, preparation, settlement and defence;
  - (2) if the claim is made after a period of two (2) years from the date of delivery of the Product;
  - (3) to the extent that any such claim arises from: (i) modification of the Product if the claim of infringement would have been avoided by use of the unmodified Product; or (ii) design, specifications or instructions furnished by Buyer;
  - (4) to the extent the claim is based directly or indirectly upon the quantity or value of products manufactured by means of the Product or upon the frequency of use or the amount of use of the Product irrespective of whether such claim alleges that the Product as such, or its use, infringes or contributes to the infringement of any intellectual property rights of the claimant;
  - (5) for unauthorized use or distribution of the Product or use beyond the specifications of the Product;
  - (6) to the extent any such claim arises from Buyer's manufacture, use, sale, offer for sale, importation or other disposition or promotion of the Product after HES-tec's notice to Buyer that Buyer should cease any such activity, provided such notice shall only be given if the Product is, or in HES-tec's opinion is likely to become, the subject of such a claim of infringement;
  - (7) for any costs or expenses incurred by Buyer without HES-tec's prior written consent;
  - (8) to the extent the claim is based on any prototypes, or Open Source Software, or software provided by Buyer or any of its designees to HES-tec and/or its affiliates;
  - (9) to the extent any such claim arises from any infringement or alleged infringement of third party's intellectual property rights covering a standard set by a standard setting body and/or agreed between at least two companies;
  - (10) for infringement of any third party's intellectual property rights covering the manufacture, testing or application of any assembly, circuit, combination, method or process in which the Product may have been used; or
  - (11) for infringement of any third party's intellectual property rights with respect to which HES-tec or any of its affiliates has informed Buyer, or has published (in a datasheet or other specifications concerning the Product or elsewhere) a statement, that a separate license has to be obtained.

For such claims of infringements referred to in this clause 9.2, Buyer shall indemnify HES-tec and its affiliates against and hold them harmless from any damages or costs arising from or connected with such claims and shall reimburse all costs incurred by HES-tec and its affiliates in defending any claim, demand, suit or proceeding for such infringement, provided HES-tec gives Buyer prompt notice in writing of any such suit or proceeding for infringement.

9.3 If any Product is, or in HES-tec's opinion is likely to become, the subject of a claim of infringement as referred to under clause 9.1 above or if HES-tec receives from a third party claiming infringement of third party IPR in relation to any of the Products, HES-tec shall have the right, without obligation or liability and at its sole option, to: (i) procure for Buyer the right to continue to use or sell the Product; (ii) provide replacement Product with a non-infringing product, or (iii) modify the Product in such a way as to make the modified Product non-infringing; or (iv) repurchase such Product from the Buyer for the initial price paid by Buyer less reasonable depreciation; or (v) suspend or discontinue supplies to Buyer of the Products or parts to which such notice relates or (vi) terminate any Agreement to the extent related to such Product.

9.4 Subject to the exclusions and limitations set forth in clause 10 of these Terms and Conditions, the foregoing states HES-tec's entire liability and obligation to Buyer and Buyer's sole remedy with respect to any actual or alleged infringement of any intellectual property rights or any other proprietary rights of any kind.

## **10. Limitation of liability**

10.1 HES-tec shall not be liable for any lost profits, lost savings, loss of reputation, loss of goodwill, indirect, incidental, punitive, special or consequential damages arising out of or in connection with the Agreement or the sale of any Products by HES-tec or the use thereof whether or not such damages are based on tort, warranty, contract or any other legal theory – even if HES-tec has been advised, or is aware, of the possibility of such damages.

10.2 HES-tec's aggregate and cumulative liability towards Buyer under any Agreement shall not exceed once the amount of the related Agreement.

10.3 Any Buyer's claim for damages must be brought by Buyer within ninety (90) days of the date of the event giving rise to any such claim, and any lawsuit relative to any such claim must be filed within one (1) year of the date of the claim. Any claims that have been brought or filed not in accordance with the preceding sentence are null and void.

10.4 The limitations and exclusions set forth above in this clause 10 shall apply only to the extent permitted by applicable mandatory law.

## **11. Confidentiality**

Buyer acknowledges that all technical, commercial and financial data disclosed to Buyer by HES-tec and/or its affiliates is the confidential information of HES-tec and/or its affiliates. Buyer shall not disclose any such confidential information to any third party and shall not use any such confidential information for any purpose other than as agreed by the parties and in conformance with the purchase transaction contemplated herein.

## **12. Import and export controls**

12.1 Buyer understands that certain transactions of HES-tec are subject to export control laws and regulations, including but not limited to the UN, EU and the USA export control laws and regulations ("Export Regulations"), which prohibit export or diversion of certain products and technology to certain countries. Any and all obligations of HES-tec to export, re-export or transfer Products as well as any technical assistance, training, investments, financial assistance, financing and brokering will be subject in all respects to such Export Regulations and will from time to time govern the license and delivery of Products and technology abroad by persons subject to the jurisdiction of the relevant authorities responsible for such Export Regulations. If the delivery of products, services and/or documentation is subject to the granting of an export or import license by certain governmental authorities or otherwise restricted or prohibited due to export/import control regulations, HES-tec may suspend its obligations and the Buyer's or end-user's rights until such license is granted or for the duration of such restrictions or prohibitions. Furthermore, HES-tec may even terminate the relevant order in all cases without incurring any liability towards the Buyer or end-user.

12.2 Buyer warrants that it will comply in all respects with the export, re-export and transfer restrictions set forth in such Export Regulations or in export licenses (if any) for every Product supplied to Buyer. Buyer accepts the responsibility to impose all export control restrictions to any third party if the items are transferred or re-exported to third parties. Buyer shall take all actions that may be reasonably necessary to ensure that no customer/purchaser or end-user contravenes such Export Regulations. Buyer shall indemnify HES-tec against any and all direct, indirect and punitive damages, loss, costs (including attorney's fees and costs) and other liability arising from claims resulting from Buyer's or its customers' breach or non-compliance with this article.

### **13. Assignment and setoff**

13.1 Buyer shall not assign any rights or obligations under the Agreement without the prior written consent of HES-tec.

13.2 Buyer shall have no right to withhold or reduce any payments or to offset existing and future claims against any payments due for Products sold under the Agreement or under any other agreement that Buyer may have with HES-tec or any of its affiliates may have.

13.3 Buyer agrees to pay the amounts hereunder regardless of any claimed offset which may be asserted by Buyer or on its behalf.

### **14. Anti-bribery**

14.1 Buyer agrees that it now and in future shall comply with national law on prevention of bribery, as well as any other law transforming from ratification of the OECD Convention on Combating Bribery of Foreign Public Officials in International Business Transactions (including the US Foreign Corrupt Practices Act). In general, the law makes it illegal to bribe or make a corrupt payment to an Official for the purpose of obtaining or retaining business, directing business to any person, or securing any improper advantage.

14.2 Buyer's failure to comply with any provision of this section is grounds for immediate termination of any Agreement by HES-tec (or its respective affiliate(s)), without HES-tec's incurring any liability towards Buyer. In the event of such termination, (i) HES-tec shall be under no obligation to supply any Product to Buyer, (ii) Buyer shall be responsible for and indemnify HES-tec for any damages, claims, penalties or other losses (including attorneys' fees) that may be asserted against or incurred by HES-tec as a result of Buyer's breach of this clause; and (iii) HES-tec shall be entitled to any other remedies available at law or in equity. The terms and conditions of this clause shall survive any expiration or termination of the Agreement.

14.3 HES-tec will only do business with those companies that respect the law and adhere to ethical standards and principles. Should HES-tec receive any information to the contrary, HES-tec will inform and Buyer agrees to cooperate and provide whatever information is necessary to allow HES-tec to decide whether there is any basis to any allegation received and whether the Agreement should continue. Such information includes, but is not limited to, books, records, documents, or other files.

### **15. Governing law and jurisdiction**

15.1 All offers, confirmations and Agreements are governed by and construed in accordance with the laws of The Netherlands.

15.2 All disputes arising out of or in connection with any Agreement shall first be attempted by Buyer and HES-tec to be settled through consultation and negotiation in good faith in a spirit of mutual cooperation. All disputes which cannot be resolved amicably shall be submitted to the exclusive jurisdiction of the courts of Oost-Brabant (The Netherlands), provided that HES-tec shall always be permitted to bring any action or proceedings against Buyer in any other court of competent jurisdiction. The United Nations Convention on Contracts for the International Sale of Goods shall not apply to any offer, confirmation or Agreement.

15.3 Nothing in this clause 15 shall be construed or interpreted as a limitation on either HES-tec's or Buyer's right under applicable law for injunctive or other equitable relief or to take any action to safeguard its possibility to have recourse on the other party.

## **16. Breach and termination**

16.1 Without prejudice to any rights or remedies HES-tec may have under the Agreement or at law, HES-tec may, by written notice to Buyer, cancel or terminate with immediate effect the Agreement or any part thereof without any liability whatsoever, if:

- (a) Buyer violates or breaches any of the provisions of the Agreement;
- (b) any proceedings in insolvency, bankruptcy (including reorganization) liquidation or winding up are instituted against Buyer, whether filed or instituted by Buyer, voluntary or involuntary, a trustee or receiver is appointed over Buyer, or any assignment is made for the benefit of creditors of Buyer;
- (c) the control or ownership of Buyer changes.

16.2 Upon occurrence of any of the events referred to in clause 16.1 above, all payments to be made by Buyer under the Agreement shall become immediately due and payable.

16.3 In the event of cancellation, termination or expiration of an Agreement the terms and conditions destined to survive such cancellation, termination or expiration shall so survive.

## **17. Miscellaneous**

17.1 In the event that any provision(s) of these Terms and Conditions shall be held invalid or unenforceable by a court of competent jurisdiction or by any future legislative or administrative action, such holding or action shall not negate the validity or enforceability of any other provisions thereof. In the event that any provision of these Terms and Conditions shall finally be determined to be unlawful or unenforceable, such provision shall be deemed severed from these Terms and Conditions, but every other provision shall remain in full force and effect, and in substitution for any such provision held unlawful or unenforceable, there shall be substituted a provision of similar import reflecting the original intent of the clause to the extent permissible under applicable law.

17.2 The failure on the part of either party to exercise, or any delay in exercising, any right or remedy arising from the Agreement shall not operate as a waiver thereof; nor shall any single or partial exercise of any right or remedy arising therefrom preclude any other or future exercise thereof or the exercise of any other right or remedy arising from the Agreement or from any related document or by law.

*In the event Buyer resells any of HES-tec's Products, the following additional provisions shall apply to the Agreement.*

## **18. Additional distribution provisions**

18.1 HES-tec grants Buyer and Buyer accepts from HES-tec the non-exclusive right to distribute the Products and nothing in the Agreement shall restrict HES-tec from selling the Products to any other party.

18.2 Buyer:

- (a) sells the Products in its own name and for its own account;
- (b) is not entitled to act in the name or on behalf of HES-tec;
- (c) is free to fix the resale prices of the Products. However, HES-tec may indicate "non-binding" resale prices;
- (d) may use HES-tec's trademarks, tradenames or any other symbols. However, Buyer may do so only for the purpose of advertising the Products. Buyer's right to use HES-tec's trademarks, tradenames or symbols shall cease immediately upon the expiration or termination, for any reason, of the Agreement. This does not preclude Buyer's right to sell the Products in Buyer's stock at the date of expiration of the Agreement;
- (e) agrees neither to register, nor to have registered, any trademarks, tradenames or symbols of HES-tec (or which are confusingly similar to the HES-tec's); and

(f) shall not be entitled to an indemnity for goodwill or similar compensation in case of termination of the Agreement.

*Version December 2018*